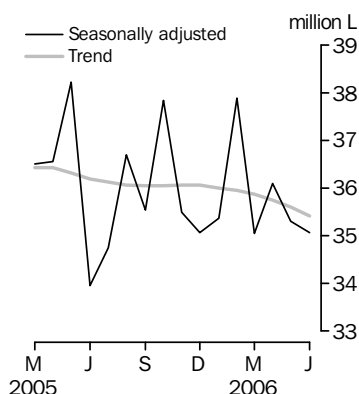


# SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11.30AM (CANBERRA TIME) FRI 11 AUG 2006

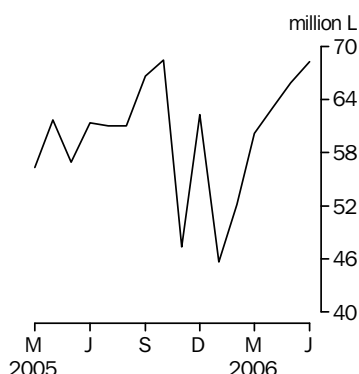
## Australian produced wine

Domestic sales



## Australian produced wine

Exports  
Original



## INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Damian Sparkes on Adelaide (08) 8237 7425.

## KEY FIGURES

	Jun 2006 '000 L	May 2006 to Jun 2006 % change	Jun 2005 to Jun 2006 % change
<b>TREND ESTIMATES</b>			
<b>Australian produced wine</b>			
Domestic wine sales	35 421	-0.5	-2.1
White table wine sales	17 822	—	1.1
Red and rosé table wine sales	12 225	-0.9	-7.5

## SEASONALLY ADJUSTED

<b>Australian produced wine</b>			
Domestic wine sales	35 072	-0.7	3.3
White table wine sales	17 643	-1.1	10.6
Red and rosé table wine sales	12 031	-3.2	-5.0

— nil or rounded to zero (including null cells)

## KEY POINTS

### TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine decreased 0.5% in June 2006.
- The trend estimate for domestic sales of white table wine remained unchanged on May 2006. The trend for red and rosé table wine decreased for the fourteenth consecutive month, down 0.9% in June 2006.

### SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 35.1 million litres in June 2006, a decrease of 0.7% on May 2006.
- The seasonally adjusted estimate for white table wine decreased 1.1% on May 2006, while red and rosé table wine decreased 3.2%.
- The seasonally adjusted estimate for other wines increased 7.3%, partially offsetting the decline in domestic table wine sales.

### ORIGINAL ESTIMATES

- In original terms, 33.2 million litres of Australian produced wine were sold domestically by winemakers in June 2006, a decrease of 7.7% on May 2006, but an increase of 4.2% on June 2005.
- Exports of Australian produced wine in June 2006 increased 3.6% on May 2006 to 68.3 million litres. Australia exported 722.0 million litres with a value of \$2.8 billion in the twelve months ending June 2006, an increase of 7.8% in volume and 1.5% in value over the corresponding period to June 2005.

## NOTES

### FORTHCOMING ISSUES

ISSUE	RELEASE DATE
July 2006	8 September 2006
August 2006	4 October 2006
September 2006	6 November 2006
October 2006	4 December 2006
November 2006	10 January 2007
December 2006	7 February 2007

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### CHANGES IN THIS ISSUE

There are no changes in this issue.

### DATA NOTES

The introduction of indirect seasonal adjustment of the series 'red and rosé table wine' and 'white table wine' has led to a change in the start date for these series along with 'total table wine' and 'total wine' from July 1975 to July 1977. From the July 2006 issue of 8504.0 to be released on 8 September 2006, the published seasonally adjusted and trend estimates for these series will start from July 1977, not July 1975 as was previously the case.

### ROUNDING

Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

.....

### ABBREVIATIONS

\$m	million dollars
ABS	Australian Bureau of Statistics
AWBC	Australian Wine and Brandy Corporation
f.o.b.	free on board
HS	Harmonized Commodity Description and Coding System (Harmonized System)
L	litre
L al	litres of alcohol

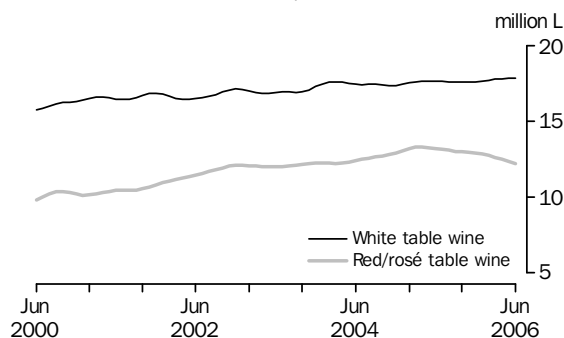
Dennis Trewin  
Australian Statistician

## DOMESTIC AUSTRALIAN TABLE WINE SALES TREND

### TOTAL WHITE AND RED/ROSÉ TABLE WINE

The trend for total sales of white table wine has remained unchanged this month after increasing for the previous six months. In contrast, the trend for total red and rosé wine sales has been in decline for the past 14 months.

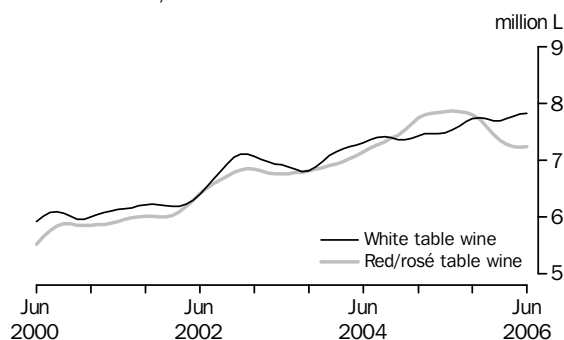
#### TOTAL WHITE AND RED/ROSÉ TABLE WINE: Trend



### TABLE WINE, GLASS CONTAINER LESS THAN 2 LITRES

The trend estimate for sales of white table wine in glass containers of less than 2 litres increased 0.2% on May 2006, the fourth consecutive month of increase. The trend estimate for red and rosé wine sales in glass containers of less than 2 litres increased for the first time since July 2005, up 0.2% in June 2006.

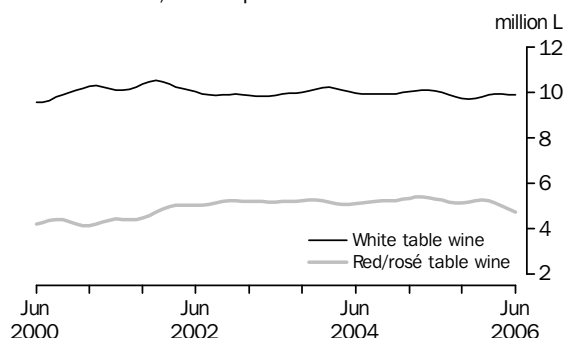
#### TABLE WINE, Glass container less than 2 litres: Trend



### TABLE WINE, SOFT PACK CONTAINERS

The trend estimate for domestic sales of white table wine in soft packs decreased 0.2% on May 2006, the third consecutive month of decrease. The trend estimate for red and rosé wine in soft packs has fallen for the past five months.

#### TABLE WINE, Soft pack containers: Trend

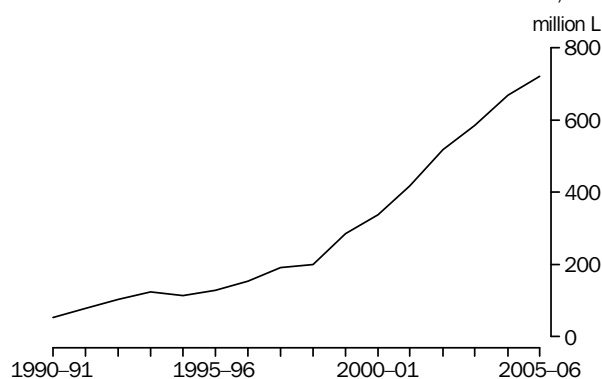


## EXPORTS OF AUSTRALIAN PRODUCED WINE

### ANNUAL EXPORTS OF AUSTRALIAN PRODUCED WINE

The graph below shows that there has been steady growth in the quantity of exports of Australian produced wine over the last fifteen years. In 1990-91, 54.2 million litres of wine were exported. Exports grew rapidly to over 100 million litres in 1992-93 and between 1998-99 and 1999-2000 grew 41.8% to reach 284.9 million litres. Over the next three years there were rises of 18.7%, 23.7% and 24.0% respectively. Wine exports increased 12.7% in 2003-04 to 584.3 million litres and then rose 14.6% in 2004-05 to 669.7 million litres. Wine exports continued to rise in 2005-06, reaching 722.0 million litres, a 7.8% increase on 2004-05.

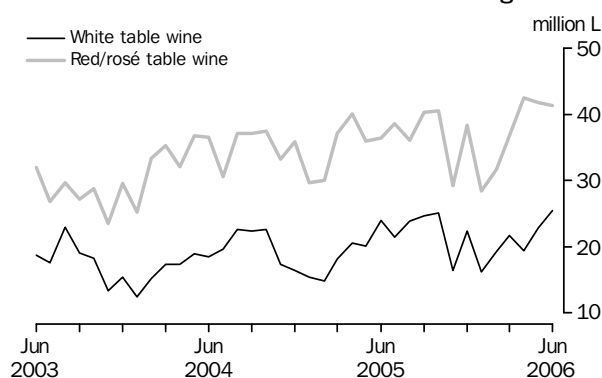
### EXPORTS OF AUSTRALIAN PRODUCED WINE, Annual totals: **Original**



### EXPORTS OF WHITE AND RED/ROSÉ TABLE WINE

In original terms, 68.3 million litres of Australian produced wine were exported in June 2006, an increase of 3.6% on May 2006 and 11.3% on June 2005. In June 2006, 25.5 million litres of Australian produced white table wine were exported, an increase of 11.9% on May 2006 and 6.4% on June 2005. Australia exported 41.3 million litres of Australian produced red and rosé table wine in June 2006, a decrease of 1.1% on May 2006, but an increase of 13.5% on June 2005.

### EXPORTS OF TABLE WINE BY TYPE: **Original**

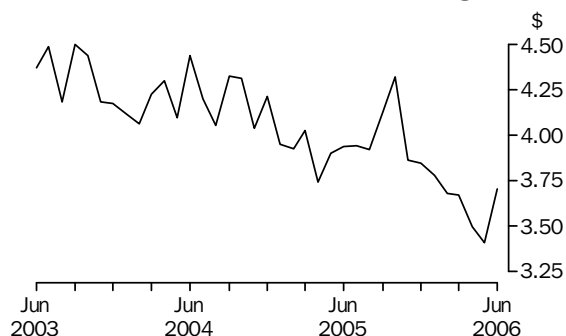


## EXPORTS OF AUSTRALIAN PRODUCED WINE *continued*

### UNIT VALUE OF WINE EXPORTS

In original terms, 68.3 million litres of wine valued at \$253.0m were exported in June 2006, an increase of 3.6% in quantity and 12.7% in value on May 2006. The average value of Australian wine exported in June 2006 was \$3.71 per litre, down from \$3.94 per litre in June 2005, but up from \$3.41 per litre in May 2006.

#### UNIT VALUE OF WINE EXPORTS: **Original**



### DIFFERENCES BETWEEN ABS AND AWBC WINE EXPORT FIGURES

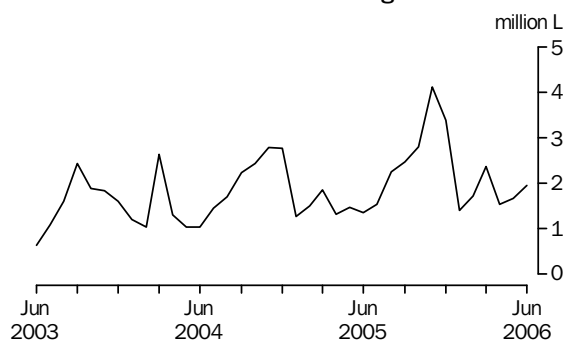
The value of wine exports reported in this publication is derived by the Australian Bureau of Statistics (ABS) from customs export records and the ABS converts the value on the day of shipment, at the daily conversion rate (see paragraph 10 of the Explanatory Notes for more detail). The Australian Wine and Brandy Corporation (AWBC) also report the value of exports and the exporter makes the conversion when submitting wine for export approval. With the AWBC method, it is expected that some of the conversions will occur at hedged rates. This does not occur with the ABS method. For June, the value reported by the ABS was \$253.0m, while the AWBC value was \$258.0m. When the Australian exchange rate is moving significantly the alternative methods will result in diverging valuations.

## IMPORTS AND DISPOSALS OF AUSTRALIAN PRODUCED WINE

### WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 2.0 million litres of wine, valued at \$17.4 million were imported in June 2006, an increase of 17.1% in quantity and 10.0% in value on May 2006. The average value of wine imports cleared for home consumption in June 2006 was \$8.88 per litre, up from \$8.75 per litre in June 2005.

### WINE IMPORTS CLEARED: Original



### DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the June quarter 2006 shows that wine available for consumption in Australia decreased 1.4% on the same quarter in 2005. Domestic sales of Australian wine decreased 2.4%, but wine imports increased 24.3%. Total disposals of Australian produced wine increased by 5.2% on the same quarter in 2005 with exports increasing by 9.6%.

<i>Period</i>	<i>Domestic sales of Australian produced wine (A)</i>	<i>Wine imports cleared for home consumption (B)</i>	<i>Wine available for consumption (A + B)</i>	<i>Exports of Australian produced wine (C)</i>	<i>Total disposals of Australian produced wine (A + C)</i>
	'000 L	'000 L	'000 L	'000 L	'000 L
2003-04	417 378	18 737	436 115	584 319	1 001 697
2004-05	430 131	22 139	452 270	669 720	1 099 851
2005-06	431 099	27 179	458 278	721 976	1 153 075
Jun qtr 2005	105 610	4 150	109 760	179 885	285 495
Jun qtr 2006	103 069	5 159	108 228	197 240	300 309

## DOMESTIC SALES OF AUSTRALIAN WINE, By container type

	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE					
	Glass less than 2 litres	Soft packs(a)	Total(b)	Glass less than 2 litres	Soft packs(a)	Total(b)	Total table wine	Total other wine	Total wine
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
ORIGINAL									
2003-04	84 225	120 935	207 962	82 832	62 795	147 074	355 037	62 338	417 378
2004-05	89 477	118 803	209 348	91 146	63 032	155 491	364 836	65 293	430 131
2005-06	92 330	118 195	211 913	91 155	61 153	153 609	365 523	65 575	431 099
2005									
June	6 213	7 886	14 237	8 116	4 949	13 132	27 369	4 462	31 831
July	6 885	9 874	16 829	8 811	6 252	15 132	31 961	5 042	37 003
August	7 162	10 566	17 819	8 654	6 440	15 141	32 961	5 213	38 174
September	8 104	9 703	17 917	8 679	5 514	14 284	32 201	5 794	37 995
October	8 760	9 686	18 530	8 111	5 452	13 614	32 144	7 499	39 643
November	10 815	11 575	22 502	10 105	5 733	15 950	38 452	8 004	46 456
December	9 557	9 559	19 294	8 154	4 555	12 779	32 074	8 221	40 295
2006									
January	5 017	7 199	12 318	3 744	2 794	6 570	18 887	3 048	21 936
February	6 800	9 929	16 863	5 791	4 481	10 360	27 223	3 749	30 972
March	8 033	10 755	18 977	6 605	4 970	11 676	30 653	4 903	35 556
April	7 419	9 583	17 058	6 684	4 943	11 986	29 044	4 952	33 996
May	7 222	10 589	17 951	7 727	5 375	13 327	31 278	4 637	35 915
June	6 556	9 177	15 855	8 090	4 644	12 790	28 645	4 513	33 158
SEASONALLY ADJUSTED									
2005									
June	7 413	8 421	15 958	7 646	4 953	12 660	28 618	5 341	33 959
July	7 018	9 560	16 678	7 744	5 133	12 945	29 623	5 126	34 749
August	7 544	10 680	18 343	7 967	5 183	13 175	31 518	5 180	36 698
September	7 666	9 497	17 283	7 796	5 047	12 920	30 203	5 338	35 541
October	8 514	9 626	18 243	7 920	5 319	13 283	31 526	6 323	37 849
November	7 575	9 641	17 332	7 780	5 075	12 968	30 300	5 192	35 492
December	7 397	9 563	17 058	7 539	5 071	12 680	29 738	5 331	35 069
2006									
January	7 550	9 716	17 413	7 312	5 086	12 485	29 898	5 477	35 375
February	7 791	10 605	18 537	7 627	5 902	13 689	32 226	5 670	37 896
March	7 764	9 476	17 391	6 901	4 970	12 075	29 466	5 583	35 049
April	7 913	9 926	17 888	7 393	4 912	12 495	30 383	5 715	36 098
May	7 790	9 901	17 844	7 099	4 891	12 430	30 274	5 033	35 307
June	7 703	9 842	17 643	7 441	4 532	12 031	29 674	5 398	35 072
TREND									
2005									
June	7 478	10 047	17 621	7 848	5 315	13 212	30 833	5 353	36 186
July	7 527	9 987	17 619	7 861	5 256	13 164	30 783	5 346	36 129
August	7 598	9 889	17 597	7 857	5 184	13 092	30 689	5 382	36 071
September	7 678	9 790	17 580	7 843	5 127	13 025	30 605	5 439	36 044
October	7 733	9 726	17 574	7 799	5 128	12 991	30 565	5 491	36 056
November	7 747	9 707	17 572	7 716	5 178	12 966	30 538	5 536	36 074
December	7 726	9 742	17 590	7 592	5 237	12 921	30 511	5 558	36 069
2006									
January	7 691	9 805	17 622	7 455	5 258	12 837	30 459	5 549	36 008
February	7 689	9 877	17 692	7 347	5 226	12 734	30 426	5 524	35 950
March	7 730	9 911	17 764	7 278	5 138	12 610	30 374	5 501	35 875
April	7 778	9 909	17 806	7 242	5 013	12 475	30 281	5 472	35 753
May	7 816	9 897	17 827	7 231	4 876	12 341	30 168	5 437	35 605
June	7 830	9 882	17 822	7 245	4 739	12 225	30 047	5 374	35 421

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Components do not add to total. The difference between the components and total is 'wine in other containers' (see Glossary).

## DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Other wine products(b)	Vermouth	Brandy(c)
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
<b>2003-04</b>	355 037	21 201	21 555	13 121	3 468	2 738	255	618
<b>2004-05</b>	364 836	19 934	22 988	15 410	4 206	2 547	208	576
<b>2005-06</b>	365 523	18 510	23 128	16 659	4 248	2 833	197	535
<b>2005</b>								
June	27 369	1 777	1 231	982	273	184	15	41
July	31 961	2 107	1 453	876	332	258	16	49
August	32 961	1 891	1 576	1 159	299	272	16	54
September	32 201	1 498	2 162	1 490	398	229	17	47
October	32 144	1 739	3 089	2 052	374	227	18	52
November	38 452	1 552	3 134	2 448	574	278	17	54
December	32 074	1 532	3 342	2 513	485	330	20	73
<b>2006</b>								
January	18 887	854	1 042	708	243	188	13	26
February	27 223	1 133	1 345	737	349	171	14	30
March	30 653	1 286	1 783	1 297	308	214	16	34
April	29 044	1 557	1 624	1 244	304	207	16	38
May	31 278	1 690	1 421	987	309	211	18	43
June	28 645	1 671	1 157	1 148	273	248	16	35

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) See paragraph 4 of the Explanatory Notes and Glossary.



## DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	<i>Sherry in glass less than 2 litres</i>	<i>Port in glass less than 2 litres</i>	<i>Other in glass less than 2 litres (a)</i>	<i>Soft packs</i>	<i>All other containers(b)</i>	<i><b>Total fortified</b></i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>2003-04</b>	2 041	4 296	377	9 042	5 447	<b>21 201</b>
<b>2004-05</b>	1 879	3 932	368	8 931	4 825	<b>19 934</b>
<b>2005-06</b>	1 751	3 785	366	8 279	4 325	<b>18 510</b>
<b>2005</b>						
June	149	336	60	826	405	<b>1 777</b>
July	204	424	32	951	496	<b>2 107</b>
August	137	439	31	884	399	<b>1 891</b>
September	140	301	27	641	388	<b>1 498</b>
October	252	345	34	607	502	<b>1 739</b>
November	132	364	29	719	308	<b>1 552</b>
December	153	410	55	608	306	<b>1 532</b>
<b>2006</b>						
January	91	151	20	389	203	<b>854</b>
February	103	173	16	545	295	<b>1 133</b>
March	109	236	27	634	279	<b>1 286</b>
April	123	286	22	786	340	<b>1 557</b>
May	168	312	34	799	378	<b>1 690</b>
June	139	344	39	716	431	<b>1 671</b>

(a) Includes muscat, maderia, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

## EXPORTS OF AUSTRALIAN PRODUCED WINE(a), By wine type

	WINE TYPE						
	White table	Red/rosé table(b)	Total table	Fortified wine	Sparkling wine	Other	Total wine
Period							
QUANTITY ('000 L)							
2003-04	206 487	364 767	571 254	2 512	9 805	749	584 319
2004-05	233 898	420 615	654 513	2 069	12 445	693	669 720
2005-06	258 861	445 457	704 318	2 587	14 339	733	721 977
2005							
April	20 496	40 041	60 536	217	906	16	61 675
May	20 079	35 930	56 009	186	651	42	56 889
June	23 982	36 376	60 357	198	727	39	61 321
July	21 471	38 553	60 023	138	817	37	61 015
August	23 825	36 054	59 880	204	900	54	61 037
September	24 618	40 273	64 891	167	1 578	28	66 663
October	25 177	40 577	65 754	151	2 524	49	68 478
November	16 422	29 241	45 663	165	1 473	80	47 382
December	22 376	38 332	60 708	231	1 274	54	62 267
2006							
January	16 268	28 391	44 659	196	683	98	45 637
February	19 306	31 695	51 001	257	828	40	52 127
March	21 711	36 826	58 537	185	1 314	95	60 131
April	r19 368	42 435	r61 803	346	906	47	r63 102
May	r22 803	r41 778	r64 581	375	r842	73	r65 872
June	25 515	41 302	66 817	171	1 199	80	68 266
VALUE (c) (\$'000)							
2003-04	793 900	1 628 008	2 421 908	13 665	53 346	4 740	2 493 659
2004-05	843 033	1 787 050	2 630 083	12 653	67 502	4 910	2 715 149
2005-06	863 291	1 792 615	2 655 906	15 232	81 148	4 366	2 756 651
2005							
April	71 325	153 330	224 655	1 087	4 975	153	230 870
May	70 136	146 349	216 485	1 174	3 834	414	221 907
June	75 410	160 712	236 122	1 086	3 910	207	241 326
July	76 664	158 133	234 797	1 055	4 275	264	240 391
August	81 746	151 005	232 751	1 262	5 049	324	239 387
September	87 510	177 864	265 374	1 242	8 394	211	275 220
October	94 488	185 816	280 304	1 802	13 397	302	295 804
November	52 650	121 109	173 759	1 093	7 820	425	183 097
December	71 980	157 252	229 232	1 386	8 521	430	239 569
2006							
January	56 651	111 085	167 736	758	3 680	382	172 556
February	59 698	125 506	185 203	1 304	5 054	161	191 723
March	68 817	142 298	211 116	1 370	7 519	738	220 742
April	r63 541	r149 593	r213 134	1 803	5 331	341	r220 610
May	r69 081	r148 482	r217 563	r1 160	r5 470	342	r224 535
June	80 463	164 473	244 936	998	6 637	447	253 017

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(c) See paragraph 8 of the Explanatory Notes.

## EXPORTS AND IMPORTS OF BRANDY

Period	EXPORTS (a)		IMPORTS (b)	
	Quantity	Value(c)	Quantity	Value(c)
	'000 L al	\$'000	'000 L al	\$'000
<b>2003-04</b>	11	323	540	10 425
<b>2004-05</b>	18	913	519	9 054
<b>2005-06</b>	38	2 037	494	8 590
<b>2005</b>				
April	—	27	29	507
May	1	18	31	512
June	1	140	49	744
July	5	170	37	579
August	2	56	44	966
September	1	12	55	838
October	4	113	37	794
November	10	378	57	1 054
December	4	269	55	1 179
<b>2006</b>				
January	3	61	43	710
February	2	380	30	387
March	2	136	45	517
April	1	144	26	384
May	3	135	34	696
June	2	182	31	487

— nil or rounded to zero (including null cells)

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(c) See paragraphs 8 and 9 of the Explanatory Notes.

## EXPORTS AND IMPORTS, Selected countries(a)—June 2006

Country	WINE TYPE						TOTAL WINE	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000
EXPORTS (d)								
United Kingdom	9 900	12 191	22 091	19	370	—	22 480	84 434
United States of America	9 754	14 337	24 091	34	439	7	24 572	88 621
New Zealand	610	1 041	1 652	22	138	19	1 830	6 679
Canada	1 074	2 748	3 823	34	25	—	3 882	21 496
Germany, Federal Republic of	259	1 698	1 957	—	—	—	1 957	3 967
Netherlands	354	1 361	1 715	2	—	—	1 717	5 542
Denmark	277	2 108	2 385	—	9	—	2 395	6 306
Ireland	466	604	1 071	—	9	—	1 080	4 827
Sweden	223	405	627	1	25	—	653	3 043
Belgium	993	1 060	2 052	—	2	24	2 079	3 570
Japan	157	373	530	—	59	—	590	3 100
Switzerland	10	44	54	—	2	—	56	346
France	291	358	649	48	—	—	698	1 189
Singapore	123	313	436	1	10	13	461	3 805
Norway	44	60	104	—	23	—	126	657
Hong Kong	87	216	303	—	9	—	312	2 008
Malaysia	27	106	133	—	13	—	146	1 238
Finland	144	257	401	—	6	—	407	1 494
Thailand	39	37	75	—	—	—	75	312
United Arab Emirates	87	100	187	—	7	—	194	703
Total other countries(e)	531	1 818	2 349	7	51	17	2 424	9 417
<b>Total all countries</b>	<b>25 515</b>	<b>41 302</b>	<b>66 817</b>	<b>171</b>	<b>1 199</b>	<b>80</b>	<b>68 266</b>	<b>253 017</b>
IMPORTS (f)								
New Zealand	773	41	814	1	18	2	834	6 794
Italy	31	138	170	2	150	14	336	2 057
France	72	161	233	—	241	—	474	7 156
Spain	5	18	23	1	15	—	39	210
Portugal	—	57	57	—	—	12	69	210
United Kingdom	—	—	—	—	—	—	1	10
Germany, Federal Republic of	12	2	14	—	—	6	20	120
Greece	6	6	12	—	—	3	15	45
Total other countries(e)	74	83	157	—	1	8	167	763
<b>Total all countries</b>	<b>973</b>	<b>506</b>	<b>1 479</b>	<b>4</b>	<b>426</b>	<b>46</b>	<b>1 955</b>	<b>17 365</b>

— nil or rounded to zero (including null cells)

(a) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraphs 8 and 9 of the Explanatory Notes.

(d) Exports may include sales made by exporters other than winemakers.

(e) Includes other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(f) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

## EXPORTS OF AUSTRALIAN WINE(a), By region

Period	Oceania and Antarctica	Europe and the former USSR	South-East Asia	North-East Asia	Northern America	Other(b)	Total all regions	European Union(c)
QUANTITY ('000 L)								
<b>2003-04</b>	28 615	322 546	9 333	12 398	207 970	3 457	<b>584 319</b>	313 948
<b>2004-05</b>	26 615	374 626	13 230	17 279	233 171	4 798	<b>669 720</b>	368 011
<b>2005-06</b>	28 570	394 068	10 820	27 656	253 872	6 992	<b>721 977</b>	388 059
<b>2005</b>								
April	2 010	35 282	855	1 523	21 521	485	<b>61 675</b>	34 773
May	2 194	26 465	2 747	1 222	23 840	421	<b>56 889</b>	25 908
June	1 902	36 926	795	1 512	19 831	355	<b>61 321</b>	36 289
July	2 695	36 786	682	1 399	18 967	487	<b>61 015</b>	36 257
August	1 500	36 407	743	1 898	20 191	298	<b>61 037</b>	35 526
September	2 889	40 392	1 034	1 560	20 466	321	<b>66 663</b>	40 055
October	3 058	40 231	1 063	1 479	22 219	428	<b>68 478</b>	39 627
November	3 309	19 735	1 120	1 667	21 184	367	<b>47 382</b>	19 304
December	1 640	28 680	1 095	2 600	27 840	413	<b>62 267</b>	28 036
<b>2006</b>								
January	1 126	25 267	599	875	17 399	371	<b>45 637</b>	24 843
February	2 874	31 678	1 063	1 755	14 112	644	<b>52 127</b>	31 203
March	3 010	35 634	937	1 538	17 480	1 532	<b>60 131</b>	35 012
April	2 489	32 931	777	4 898	21 414	592	<b>r63 102</b>	32 554
May	r1 813	r32 389	848	r6 029	r24 127	667	<b>r65 872</b>	r31 977
June	2 168	33 937	859	1 959	28 472	872	<b>68 266</b>	33 667
VALUE (d) (\$'000)								
<b>2003-04</b>	106 839	1 165 185	61 869	74 274	1 071 017	14 474	<b>2 493 659</b>	1 133 062
<b>2004-05</b>	104 390	1 316 533	74 717	93 667	1 106 231	19 611	<b>2 715 149</b>	1 287 727
<b>2005-06</b>	104 778	1 329 496	76 239	109 251	1 110 567	26 320	<b>2 756 651</b>	1 301 978
<b>2005</b>								
April	7 920	112 579	6 815	8 424	93 252	1 880	<b>230 870</b>	110 401
May	8 712	91 115	5 866	6 211	108 189	1 813	<b>221 907</b>	88 772
June	8 037	116 334	5 163	7 321	103 086	1 385	<b>241 326</b>	113 602
July	10 044	124 810	4 750	8 013	90 812	1 961	<b>240 391</b>	121 340
August	6 414	125 828	5 378	9 617	90 609	1 541	<b>239 387</b>	122 433
September	10 627	142 941	6 480	8 731	104 596	1 845	<b>275 220</b>	140 775
October	14 244	152 319	6 670	8 614	111 312	2 645	<b>295 804</b>	149 187
November	14 132	64 036	7 779	9 146	86 125	1 879	<b>183 097</b>	62 451
December	6 844	92 299	7 316	11 543	119 674	1 892	<b>239 569</b>	90 232
<b>2006</b>								
January	4 157	83 584	4 393	4 885	73 701	1 837	<b>172 556</b>	81 499
February	7 615	104 626	6 091	7 503	63 302	2 586	<b>191 723</b>	102 786
March	8 404	121 401	8 046	9 268	71 242	2 381	<b>220 742</b>	118 914
April	r6 987	101 173	5 551	10 825	93 664	r2 410	<b>r220 610</b>	99 525
May	r7 416	r99 982	7 271	r12 285	r95 335	2 247	<b>r224 535</b>	r97 761
June	7 893	116 498	6 514	8 821	110 195	3 096	<b>253 017</b>	115 075

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores and other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(c) The 'European Union' is not additional to the total and is a component of the 'Europe and the former USSR' region. Includes all 25 current members of the European Union.

(d) See paragraph 8 of the Explanatory Notes.

## IMPORTS CLEARED (a), Selected countries(b)

	New Zealand	Italy	France	Spain	Portugal	United Kingdom	Germany, Federal Republic of	Greece	Other	Total all countries
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>2003-04</b>	5 629	4 672	3 064	564	621	20	354	313	3 501	<b>18 737</b>
<b>2004-05</b>	9 479	4 937	3 492	684	418	31	448	285	2 364	<b>22 139</b>
<b>2005-06</b>	13 227	5 458	4 569	796	894	73	411	231	1 521	<b>27 179</b>
<b>2005</b>										
April	607	247	247	15	21	6	41	10	133	<b>1 326</b>
May	695	255	196	100	23	2	48	20	131	<b>1 469</b>
June	545	257	352	11	33	—	27	36	94	<b>1 355</b>
July	553	491	255	24	42	1	25	32	108	<b>1 531</b>
August	1 104	527	278	77	76	2	29	27	126	<b>2 245</b>
September	1 419	448	322	120	26	4	50	17	56	<b>2 463</b>
October	1 374	629	427	10	39	7	60	10	240	<b>2 796</b>
November	1 951	933	690	100	71	18	39	26	294	<b>4 121</b>
December	1 964	523	489	117	185	1	19	23	63	<b>3 385</b>
<b>2006</b>										
January	454	289	402	36	106	—	37	13	58	<b>1 395</b>
February	693	342	306	114	115	—	26	13	107	<b>1 716</b>
March	1 279	r376	411	48	46	10	33	18	146	<b>r2 366</b>
April	783	288	213	36	87	—	19	30	79	<b>1 535</b>
May	818	276	304	74	32	29	52	7	76	<b>r1 669</b>
June	834	336	474	39	69	1	20	15	167	<b>1 955</b>

— nil or rounded to zero (including null cells)

r revised

(a) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(b) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

## IMPORTS CLEARED BY WINE TYPE(a)

	WINE TYPE						
	White table	Red/Rosé table(b)	Table wine	Fortified wine	Sparkling wine	Other wine	Total wine
Period							
QUANTITY ('000 L)							
2003-04	7 703	4 114	11 817	734	4 787	1 399	18 737
2004-05	10 502	4 280	14 782	253	5 187	1 918	22 139
2005-06	13 000	6 605	19 605	133	5 930	1 511	27 179
2005							
April	659	321	980	16	237	93	1 326
May	727	342	1 068	19	273	109	1 469
June	725	267	991	12	234	117	1 355
July	591	355	946	16	390	180	1 531
August	1 065	543	1 608	9	536	92	2 245
September	1 436	443	1 878	12	510	63	2 463
October	1 177	425	1 602	9	988	198	2 796
November	1 897	903	2 800	16	987	318	4 121
December	1 382	1 182	2 563	19	644	160	3 385
2006							
January	486	407	893	18	322	162	1 395
February	812	495	1 307	2	325	82	1 716
March	1 421	r552	r1 973	21	300	72	r2 366
April	860	375	1 235	5	214	81	1 535
May	899	420	1 319	4	r288	58	r1 669
June	973	506	1 479	4	426	46	1 955
VALUE (c) (\$'000)							
2003-04	50 345	29 541	79 886	2 065	64 995	5 459	152 405
2004-05	78 428	30 510	108 937	1 728	68 063	9 512	188 240
2005-06	105 687	39 586	145 273	1 107	80 853	7 154	234 387
2005							
April	5 712	2 369	8 081	156	4 585	467	13 288
May	5 340	2 664	8 005	123	3 585	476	12 189
June	5 240	2 035	7 275	62	3 965	557	11 859
July	4 806	2 930	7 736	163	5 118	770	13 787
August	8 887	4 277	13 164	43	6 425	426	20 059
September	11 315	2 877	14 191	97	7 763	289	22 341
October	8 451	2 799	11 251	189	10 405	1 078	22 923
November	14 710	4 778	19 488	97	10 466	1 665	31 716
December	10 625	4 579	15 204	148	10 255	762	26 369
2006							
January	4 703	2 292	6 996	129	6 236	729	14 089
February	7 700	2 590	10 290	21	4 318	327	14 956
March	12 208	r3 146	r15 354	87	4 553	290	r20 284
April	7 174	2 804	9 978	42	4 347	345	14 711
May	7 696	3 007	10 703	56	r4 751	r277	r15 788
June	7 412	3 506	10 918	33	6 217	197	17 365

r revised

(a) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

(b) Includes "Other table wine".

(c) See paragraph 9 of the Explanatory Notes

## EXPLANATORY NOTES

### INTRODUCTION

**1** The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

### SCOPE AND COVERAGE

**2** The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in either of the previous two financial years. These account for approximately 94% of total wine sales. All sales data are collected on an Australia-wide basis only and state figures are therefore not available.

**3** Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

**4** From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

### IMPORTS AND EXPORTS

**5** Figures relating to international trade in wine and brandy are presented in tables 4–9 to provide a basis for assessing the overall wine market. ABS procedures are designed to ensure that sufficient editing is undertaken to guarantee the quality and integrity of trade statistics to at least the six-digit Harmonized Commodity Description and Coding System (HS) level. After the release of monthly trade statistics, the ABS may receive a number of client requests to investigate cases of possible misreporting. Most relate to potential errors at the more detailed levels of the commodity classification. Client requests for data investigations of this type will be undertaken free of charge if data at the six-digit level of the HS are affected. Otherwise investigations will only be considered if the value of the aggregate data queried exceeds \$250,000 in each month queried, and the cost of the investigation is met by the client.

**6** Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia. Due to a change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

**7** In order to retain stability in the time-series of data, the selection of countries for which exports and imports data has been presented has been based upon the level of annual imports or exports from the previous financial year.



## EXPLANATORY NOTES *continued*

### IMPORTS AND EXPORTS *continued*

**8** The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

**9** The value of imports is the Australian customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

**10** For details of currency conversion procedures for wine export values, please refer to 2.34 and 2.35 of *International Merchandise Trade, Australia; Concepts, Sources and Methods, 2001* (cat. no. 5489.0). Goods invoiced in one of six major foreign currencies are converted to Australian dollars by the Australian Bureau of Statistics. Sales in other foreign currencies are converted by the exporter to Australian dollars.

### SEASONALLY ADJUSTED AND TREND ESTIMATES

**11** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

**12** The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

**13** The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

**14** The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

**15** For further information, see *Information Paper: A Guide to Interpreting Time Series — Monitoring Trends* (cat. no. 1349.0) or contact the Director, Time Series Analysis on Canberra (02) 6252 5132.

### ACKNOWLEDGMENT

**16** ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

### RELATED PUBLICATIONS

**17** Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

**18** Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

## GLOSSARY

<b>Carbonated wine</b>	Wine which has dissolved carbon dioxide and the carbon dioxide is added artificially to the wine.
<b>Domestic sales</b>	All sales of Australian produced wine by winemakers within the scope of the survey whether they be wholesale or retail sales, or bulk sales to other wineries outside of the scope of the survey. Excluded are inter-winery sales, sales to ships' stores and the volume of imported wine blended with Australian wine and sold domestically.
<b>Exports</b>	Exports of wine to overseas ports including sales made by exporters and wine producers.
<b>Fortified wine</b>	Wine to which grape spirit, brandy or both has been added, thereby adding alcoholic strength and precluding further fermentation. Fortified wine must contain at least 150 millilitres/litre and not more than 200 millilitres/litre of ethanol at 20° Centigrade.
<b>Grape spirit</b>	Spirit obtained from the distillation of wine or by-products of winemaking or the fermented liquor of a mash of dried grapes and contains methanol in a proportion not exceeding 3 grams per litre at 20° Centigrade of the ethanol content.
<b>Imports cleared for home consumption</b>	Imported goods brought into the country for consumption or further processing, but excluding goods imported with the reasonable expectation of re-export within a limited time.
<b>Other containers</b>	All other wine packaging except glass bottles containing less than 2 litres and soft packs. Included in this category are glass containers greater than 2 litres, cans and bulk wine in tankers or other such containers.
<b>Other wine products</b>	Products such as flavoured wine, cocktails, marsala, aperitif and tonic wines. De-alcoholised, low and reduced alcohol wines are also included.
<b>Soft packs</b>	A container type including all collapsible packs whether plastic or of other material.
<b>Sparkling</b>	A product consisting of wine that by complete or partial fermentation of contained sugars has become surcharged with carbon dioxide.
<b>Table wine</b>	A product of the complete or partial fermentation of fresh grapes or products derived solely from fresh grapes.
<b>Total other wine</b>	Includes fortified wines such as sherry, port, muscat, madiera, tokay and white port etc., sparkling wines both bottle and bulk fermented, carbonated wine, vermouth and other wine products such as flavoured wine, cocktails, marsala, aperitif and tonic wines, de-alcoholised and low or reduced alcohol wines.



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